

Demutualization Services



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Mellon Investor Services offers a full suite of services for companies wishing to transition from a mutually held company to a publicly held company.

Related Services

- Information Agent
- Logistics and Printing
- Ballot and Election Processing
- Transfer Agent and Record Keeping



Mellon

A Wealth of SolutionsSM

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Regional Offices

Atlanta, Chicago, Dallas, Hartford,
Los Angeles, New York, Pittsburgh,
San Francisco, Seattle, St. Louis

Mellon Investor Services' demutualization services are indispensable for clients transitioning from mutual companies to publicly held companies. The successful completion of many demutualizations, including some of the largest and most complex, provides clients the assurance their transaction will be handled by one of the most highly experienced and respected teams in the industry.

Client Benefits

- *Experience* ~ The in-depth experience Mellon Investor Services has gained through analyzing, planning and successfully completing demutualizations brings enormous benefit to clients. Mellon Investor Services has in-depth knowledge and cross-specialization in both savings and loan and insurance demutualization processing.
- *Capacity* ~ Mellon Investor Services has a disciplined and proven approach to effectively managing both mega- and mid-sized transactions. It has made the financial commitment to support corporate demutualizations by implementing a flexible demutualization platform – a system capable of supporting even the largest and most intricate conversions.
- *Integrated Business Approach* ~ Mellon Investor Services takes an integrated approach to demutualizations, encompassing business, technology and staffing solutions. Issues are carefully assessed during each phase of the project and the Mellon Investor Services team delivers comprehensive seamless solutions to the diverse challenges of the conversion. And, with a highly experienced and scalable call center, stakeholders have access to critical information.
- *Attention to Detail* ~ The demutualization process demands critical attention to detail, including the daunting number of compliance issues. With its capacity and experience, Mellon Investor Services can easily and accurately handle the most sensitive and complex details of the conversion.
- *Quality* ~ Mellon Investor Services custom tailors each conversion strategy to meet the unique needs of the individual client. It provides the highest quality of end-to-end services specifically designed to transform clients' policy holders into satisfied, informed shareholders. Supporting this function is Mellon Investor Services' Information Center staffed with specialists formally trained in dealing with the needs of both policy holders and shareholders.
- *Preparation for the Future* ~ As a premier provider of Shareholder Services, Mellon Investor Services is uniquely positioned to assist their clients through the demutualization process and into their future as a public company. As a result of having Mellon Investor Services provide demutualization services, a client can emerge from the conversion with the necessary components to function as a public company already in place. In addition, Mellon Investor Services is a continuing partner, ready to offer future services (such as equity ownership plans, proxy solicitation, corporate action assistance and employee plans) as needed by its public clients.